

The Carthage Investment Forum



Investing in
the future

Multisectoral Networking catalogue



Foreign Investment Promotion Agency

With the cooperation of the chambers
of commerce and industry in Tunisia

4th-5th June 2010

Tunis, Tunisia

Registration to the Carthage Forum and to the Networking can be done through the website of the event at the following link: www.carthageforum.tn

I.M.E.E

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MECHANICAL, ELECTRICAL

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ELECTRONIC INDUSTRIES

IMEE 01

Overview

The company is active in the field of metal construction; it produces garbage containers and cleaning material.
It has capabilities for developing products and mechanically welded structures.

Cooperation sought

The company is seeking a partner for the joint creation of a new company, with commercial support and contribution in equipment.

IMEE 02

Overview

An off shore company specialized in the design and realization of implementation of bundles, harnesses, systems of wired electrical connections and electrical equipment in small and medium series.

Cooperation sought

Cooperation with:

- Clients and partners interested in the services of the company in subcontracting and co-contracting of wired cabling and electrical equipment ranging from design in accordance with clients' specifications to production.
- A partner providing opportunities for introducing the company to advanced sectors and high technology.

IMEE 03

Overview

Offshore company that produces stranded and twisted copper wires, as well as electric cables for the automotive sector and household appliances.
The company is certified ISO TS 16949 -2002.
Partnership in the field of solar energy (photovoltaic).

Cooperation sought

Search for partners interested in purchasing and supplying wires and cables.

IMEE 04

Overview

The company operates in cooling devices. It manufactures and installs any type of refrigerated cabinets and showcases, whether hot cool or neutral, in standard and tailor made format.

The latter proposes a detailed plan, a computer graphics and a virtual simulation of the proposed project.

Cooperation Sought

The company seeks cooperation with partners in the same field of activity for foreign markets.

IMEE 05

Overview

Steel construction, sheet metal work, framework, reservoirs, spheres, etc.

Cooperation Sought

The company seeks cooperation with partners in the same field of activity for foreign markets.

P.CH

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PLASTICS

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CHEMICAL INDUSTRIES

PCH 01

Overview

Distribution company in Para-pharmaceutical imported products.

Cooperation sought

The company is seeking technical and commercial partners interested in the joint creation of a laboratory manufacturing medicines for human and veterinary use - injection form.

PCH 02

Overview

The company is expert in the extrusion of engineered plastics work material for injection intended for the automotive, electrical and electronic industries as well as for commodity appliances.

Cooperation Sought

The company seeks partners to subcontract compounding of its products in Tunisia or for financial participation in the share capital, or for the transfer of production license.

PCH 03

Overview

The company manufactures medical and biomedical products.

Cooperation Sought

The company seeks cooperation with partners in the same field of activity for foreign markets.

PCH 04

Overview

The company operates in conditioning, assembly and packaging dental health products.

Cooperation sought

The company seeks representation contracts.

ID

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MISCELLANEOUS INDUSTRIES

ID 01

Overview

Founded in 1976, the company operates in the field of furniture and furnishings and decorative accessories (trimmings - reconstructed stone - iron forge - pottery - ceramics).

Cooperation sought

The company is seeking a partner bringing a technical, commercial and/or financial contribution in for cooperation in a joint creation of a new business or expanding existing operations.

ID 02

Overview

The company is operating in the manufacture of furniture for kitchens, bathrooms, dressing rooms, fitted cupboards and authorized "Dupont" customizer for solid surfaces i.e. Corian & Montelli.

With a long experience in the field, the company intends to develop new ideas and lines in the same industry.

Cooperation sought

The company seeks a partner interested in creating a joint venture or participating in investment to diversify the range of products, improve quality and optimize costs. The company is also interested in partner agreements for co-contracting or subcontracting.

ID 03

Overview

Company is active in research, design and manufacture of office furniture, chairs, lounges and fixtures with 2 production sites. The company is certified BSC and ISO 9001 (V-2000).

Cooperation sought

The company seeks clients or partners interested in industrial and trade cooperation or in representation.

The company is interested in:

- opening show rooms
- representing foreign firms in Tunisia.

ID 04

Overview

The company manufactures office furniture and office chairs :

- zinc coating
- zinc nickel
- nickel chromium

Cooperation Sought

The company seeks subcontracting of office furniture.

It also seeks subcontracting of metal items in zinc -nickel /nickel - chromium.

ID 05

Overview

This is a totally exporting Tunisian company expert in manufacturing and marketing furniture.

Cooperation Sought

The company seeks partners or clients interested in cooperation in the furniture industry.

ID 06

Overview

The company manufactures furnishings for schools, universities and offices, and furniture for kitchens hotels, hospitals and fittings for shelves.

Cooperation Sought

The company seeks clients or partners interested in industrial and commercial cooperation.

ID 07

Overview

The company operates in the transformation of plastics material, injection and extrusion.

Manufacturing furniture.

Manufacturing items in leather or in semi leather.

Cooperation Sought

The company seeks partners for subcontracting agreements.

ID 08

Overview

The company manufactures wrought iron and wooden furniture, lighting fixtures, wrought iron and handicraft articles.

Cooperation Sought

The company seeks clients interested in subcontracting agreements.

ID 09

Overview

The company manufactures and proposes to its foreign clients a wide range of high end sanitary articles: kitchen sinks, whirlpools, shower cubicles and accessories.

Cooperation Sought

The company seeks clients or partners interested in industrial and commercial cooperation in the sanitary field.

ITH
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TEXTILES
&
CLOTHING INDUSTRIES

ITH 01

Overview

Manufacturers of women and children upscale garments in custom work.

Cooperation sought

The company is interested in expanding its business or creating a new production project in ready to wear for women and children or of a client for sub-contracting or co-contractor.

ITH 02

Overview

Clothing, slay and pick knitwear in co-contracting of products: T-shirts for Men, Women and Children, polo shirts, shirts, trousers, sweat suits, skirts

Cooperation Sought

The company seeks clients for sub-contracting or co-contracting.

ITH 03

Overview

The company operates in the clothing industry through subcontracting articles for babies, children and women.

Cooperation sought

The company seeks clients interested in subcontracting.

ICC

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LEATHER

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FOOTWEAR INDUSTRIES

ICC 01

Overview

Since 2001, the company operates in the field of automotive leather, including manufacture of leather steering wheels for automobiles in compliance with automobile standards. The company has a workforce of 200 people 8 % of which is managerial staff. The company is certified ISO 9001 - ISO-TS 16949.

Cooperation sought

The company seeks a partner to achieve its diversification plan of activities either as part of a joint venture with technical and financial common contributions, or as part of an alliance for products industrialization in Tunisia.

IAA

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AGRIBUSINESS INDUSTRY

IAA 01

Overview

Processing and conditioning of preserved and semi-preserved food such as table olives, capers, variants of vegetables, sundried tomatoes, gherkins, anchovies in different types of packaging such as trays, glass pots, metal cans, and bags.

Cooperation Sought

The company seeks commercial and technical cooperation.

IAA 02

Overview

Production of pastry, bakery, frozen bread.

Cooperation Sought

The company seeks commercial partners for exports.

IAA 03

Overview

Trade and whole sale of soft drinks, mineral water and milk.

Cooperation Sought

The company seeks partners to carry out import and export operations in the agro food industry.

IAA 04

Overview

The company produces preserved peeled tomatoes, mushrooms and artichokes. The entire production is designed for export.

Cooperation Sought

The company is interested in cooperation with financial and commercial partners.

IAA 05

Overview

The company is expert in bottling olive oil.

Cooperation Sought

The company seeks a partner to develop products based on olive oil or clients interested in subcontracting its product.

IAA 06

Overview

The company is partly exporting and is expert in growing and marketing mushrooms.

Cooperation Sought

The company seeks partners for a joint-venture.

IAA 07

Overview

The company is active in the field of packaging and packing of fruits and vegetables.

Cooperation sought

The company is seeking a commercial cooperation agreement for the development of new markets. Financial support for a joint development on the international market of fruits and vegetables is also sought

IAA 08

Overview

The company is currently being set up. Its main activity is olive oil packing.

Cooperation sought

The company is seeking business partners with a good knowledge of export market in order to market packaged olive oil in the international market. The company is seeking an investor to participate in the realization of an oil mill and of a packaging unit.

IAA 09

Overview

The company operates in the cold storage business: conditioning vegetables and fruits and production of organic vegetables such as organic potatoes, lettuce, peppers, tomatoes...

Cooperation sought

The company seeks partners in the same field of activity.

IAA 10

Overview

The company is considering the production of semi dried tomatoes, antipasto, dried fruit (apricots, prunes, figs and raisins).

Cooperation sought

Development of a partnership at the start of the project through a financial involvement of the partner or through framework contracts for the marketing and distribution of products of the company in the international market especially in Europe.

The company is open to consider any cooperation in the context of:

- establishment of a joint venture,
- participation in Investment,
- research and development and / or technical assistance,
- co-contracting / subcontracting.

IAA 11

Overview

The company is active in the field of sea breams and sea bass fry production.

Cooperation Sought

The company is seeking business partners in order to develop new markets.

IAA 12

Overview

The company is active in the field of dates packaging.

Cooperation Sought

The company is seeking business partners in order to develop new markets.

IAA 13

Overview

The company is active in the field of sea breams and sea bass fry production.

Cooperation sought

The company is seeking business and financial partners in order to develop new markets.

IAA 14

Overview

The company is active in the production of jam, syrup and natural as well as organic dates.

Cooperation sought

The company is seeking partners to market and distribute its products on the international market and more particularly in the French market and also for technical assistance at both production and packaging stages.

TS
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I.C.T
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SERVICES

TS 01

Overview

The company is active in the field of ICT, and specializes in the digitization and vectorization of cartographic maps, the development of geographic information system and management and monitoring of fleet vehicles with GPS. The company is certified QMS Internal Auditor ISO 2001 (TUV).

Cooperation sought

- The company is seeking a partner interested in creating a joint company and in finding clients in its field of expertise.
- Cooperation for joint development of markets is also sought.

TS 02

Overview

The company is operating in the field of ICT. Its main activities include: the development of applications and Web sites, domain name and hosting, content editor, integrating Microsoft solutions (Dynamics and Share point). It exports part of its services to countries in Europe and North America (France, Italy, Belgium, and Canada).

Cooperation sought

The company seeks to cooperate with partners interested in:

- the establishment of a joint venture;
- extension of the business and technology transfer;
- distribution agreements;
- agreements for cooperation in the framework of sub-contracts.

TS 03

Overview

A private financial firm (fundraising for companies, participation in the capital)

Cooperation sought

- Cooperation with partners in industry and services as part of financing or co-financing actions.
- Cooperation with partners with expertise for complementary actions and synergy throughout the collaborative process.

TS 04

Overview

An offshore call center belonging to a holding.

Cooperation sought

- The company is seeking clients in the field of call centers services.
- Companies interested in outsourcing their telemarketing service for transmission and reception in B to B and B to C.

TS 05

Overview

Transport company specializing in logistics and transportation of dangerous goods, wide and long loads and over large loads, logistics platform.

Cooperation sought

Proposed cooperation in the framework of transport contracts, contracts for logistics services and any kind of rapprochement in the sectors of transport and logistics.

TS 06

Overview

Subsidiary of a group active in the field of logistics, the company offers facilitations to investors and industry through its services in construction of warehouses and the supply of raw materials and supplies needed for production with the support on its platforms logistical facilitation and flow optimization.

It also operates in the field of trading relating to any type of construction materials: steel, binders, marble blocks, marble granulates...

Cooperation sought

Services to partners and investors interested in working in logistics related allocation of industrial premises, logistics services (warehouse platform) and transport.

Collaboration with international partners in international trade and trading...

TS 07

Overview

Company active in the field of transport and logistics: road transport, air and maritime transport, logistics services, logistics & storage platforms.

Cooperation sought

Search partner interested in:

- a mutual representation on freight forwarding and shipping agency;
- representation or outsourcing of logistics activities;
- contracts for international carriage;
- customs bonded warehousing and logistics warehousing.

TS 08

Overview

Accounting firm, expert in outsourcing of administrative and accounting functions, business, tax and legal consulting and business support.

Cooperation sought

- Developing off shoring of services,
- Creating a network in different countries bringing together professionals in the field of business services to support them in their approaches to development and internationalization.

TS 09

Overview

Financial institution offering its services in banking, consulting and financial engineering.

Cooperation sought

- Support for developers who need assistance, funding and partners to promote their investment projects.
- Search of investment funds interested in financing projects in Tunisia other North African countries.

TS 10

Overview

Office of vocational, technical, economic and industrial training.

Cooperation sought

- Search of a partner interested in the joint creation of an office abroad,
- Search of a company in the field of training and / or ICT (software, ERP, CAM, CAMMS), interested in representation or concession on the Tunisian market.

TS 11

Overview

Active in the field of research and consultancy primarily in the ICT sector. As part of diversification of its activities, it has developed service nucleus related to transport and environment.

Cooperation sought

- Cooperation with partners for the joint development of export markets and namely the entire African continent,
- Cooperation with partners having expertise and know-how for joint development in the field of transport and environment.

TS 12

Overview

Firm specializing in the field of techno-economic studies and social development.

Cooperation sought

Seeks to establish relationships with firms interested in an association, reciprocal agreements for cooperation in the context of an alliance or a representation.

TS 13

Overview

Consultancy, research, studies, assistance and support to foreign companies intending to start an activity in Tunisia.

Cooperation Sought

The company seeks foreign companies wishing to start an activity in Tunisia in order to provide them with the necessary support in the different phases of their projects.

TS 14

Overview

Accounting, consulting and research firm which provides services for various types of companies (agriculture, industry, handicrafts ...)

Cooperation Sought

The company seeks consulting firms working in the field and wishing to establish a partnership to subcontract bookkeeping and consultancy activities of their clients to the company.

TS 15

Overview

An international trade company operating in the field of wood for furniture intended for export as well as in the field of clothing articles for wedding gowns and cocktail dresses.

Cooperation Sought

The company seeks commercial cooperation in the field of furniture, apparel industry and agribusiness.

TS 16

Overview

Industrial insulation: cooling and heating

- air conditioning and ventilation ducts: study and implementation;
- suspended ceilings;
- passive fire protection;
- specific works related to maintenance and scaffold rental.

Cooperation Sought

The company seeks clients in the field of industrial insulation and of air conditioning.

The company seeks financial partners.

TS 17

Overview

Monitoring projects, assistance, management, training, support, implementation of an innovation system.

Cooperation Sought

The company seeks foreign firms intending to start an activity in Tunisia, in order to provide them with the necessary supports in the different stages of their projects.

TS 18

Overview

The company is expert in the import and installation of safety systems and has references in the industry (video surveillance systems in the oil refinery STIR and in the iron metallurgy company El Fouledh), in banks, hotels and others.

The company intends to start manufacturing these systems under its own brand (assembly line of CCTV material).

Cooperation Sought

The company seeks industrial, technical and commercial partners.

TS 19

Overview

The company operates in the field of public buildings, public works and services.

Cooperation Sought

The company seeks technical and commercial partners.

TS 20

Overview

The company imports and distributes small motor vehicles for agricultural works, forest operation and development of green areas.

Cooperation sought

The company seeks partners and other products in the same sector (green areas and environmental development).

TS 21

Overview

Multi channel center (Taking appointments, customer relation, managing mail, faxes and calls) operating in several languages (English, Italian, Spanish and German) and based in Tunis, the firm offers its services to different businesses.

Cooperation sought

The company is seeking partners interested in its services as a call center.

TS 22

Overview

Transport and logistics company offering its transport services for hazardous materials, and quarrying products by bulk carrier or tray and exceptional and oversize transport services.

Cooperation sought

The company seeks partners for the of a common shopping center in Djerba Midoun.

TS 23

Overview

A consulting firm, expert in assisting and representing clients before any judicial or arbitration tribunal in Tunisia in the field of business. Its missions include namely commercial corporate law, investment, business creation, real estate, banking and financial services as well as protecting intellectual property.

Cooperation sought

The company is seeking partners interested in partners interested in services related to settling disputes, consulting, assistance and legal audits in the various branches of law, economy and finance.

FIPA-Tunisia, your partner for success

The Foreign Investment Promotion Agency "FIPA-Tunisia" is a national organization created in 1995 under the authority of the Ministry of Development and International Cooperation. It is mandated to provide the support required by foreign investors and to promote foreign investment in Tunisia.

FIPA-Tunisia and its offices abroad form a comprehensive network

- Information on investment opportunities in Tunisia and the main reasons why Tunisia is such an attractive site for FDI. All relevant information about the Tunisian economy, human resources, infrastructure and investment incentives are presented in a wide range of [documentation](#) in a number of languages...
- Contacts in Tunis or abroad, thanks to preliminary exploratory work and targeted contacts that meet investors' needs. Our approach being to present the Tunisian offer the most satisfactory one for firms in search of internationalization.
- Advice on the conditions that will contribute to the success of initiatives, the best locations, various investment systems, financing means ...
- Accompanying the investor on exploratory visits to Tunisia and throughout the various implementation phases of the initiative. FIPA staff draws up programs for meetings with Tunisian institutions and companies in the relevant sector or areas of investor interest.
- Support to improve the sustainability of a company, through personalized monitoring and ongoing assistance with ministerial departments and structures and regional authorities.

Contact us !

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